



An aerial view of The Mill Club and surrounding amenities. 40 sold 14 occupied by 2003.

14 HOMES Are Currently Occupied!

An adult lifestyle community such as The Mill Club always sells out quickly. Already 40 homes have sold, with the balance projected to sell by the spring of 2003. Who can resist a community as special as The Mill Club? Nestled into an exquisite riverside setting alongside the picturesque Grand River, The Mill Club offers a unique adult lifestyle that anyone would be fortunate to enjoy.

Currently fourteen homes are already occupied, with nine more homes scheduled for completion in the next few weeks. The first residents in any community are considered pioneers. Those who now live here are excited about having moved into their new homes. With only 76 homes slated for this intimate community, The Mill Club is over

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50% sold out. The Mill Club's #1 priority is to keep homeowners satisfied with their purchase, by providing quality workmanship and service.

One reason The Mill Club is so successful is that our quality exceeds the Ontario Building Code in some cases by as much as 70%. "Our philosophy is to provide outstanding quality," says Herb Kunsch, the builder, "Our quality is so good that professors of the Architectural Design Technology Program at Conestoga College bring their students to The Mill Club for field trips to demonstrate what exceptional quality construction looks like." Homeowners at The Mill Club rest assured in the knowledge that their homes are constructed in such a diligent manner.

Meet Our Newest TEAM MEMBER



Robin discussing the numerous possibilities of Dave Meyer's new home.

We were delighted when Robin McKenzie Haines joined our team in July as The Mill Club's new Custom Designer. She brings to the table invaluable experience, a wealth of enthusiasm and an exceptional talent for design.

While growing up little did Robin know that she would be working as a Custom Designer for The Mill Club on the River Grand. She thought nothing of the small clues along the way. At age 12, after hearing the results of her aptitude test, she went back to her desk upset with the prospect of becoming a flight attendant. There she began drawing, first a log cabin, then onto a loft and home office. One wonders if the airlines know that their loss has been our gain. The second clue was in sitting for hours with her mom mulling over floor plans and

house books when she was growing up. Robin had lived in 22 different homes by the time she was 18, so she was well versed in the industry at an early age. Yet her first nine years in the workforce were spent in accounting and management positions that have little to do with home designs.

Opportunity presented itself in the form of a job in a designer's office, where she started out as office manager and wound up owning the business within 2 years. As a result, she enrolled in the Architectural Engineer Technology Program at Conestoga College where she is currently completing her final year. "Working at The Mill Club is like going to visit friends or family, the atmosphere is so friendly," says Robin. Part of Robin's responsibilities include reviewing home plans with purchasers. She assists our

buyers in redesigning home plans according to their individual needs. In addition, she and builder Herb Kunsch also work together to make customization of the plans work better. Robin works with Herb on various projects, for example, they recently redrafted the Grandview Model together. With Herb's extensive construction knowledge and Robin's functionality and space use, they came up with a new design that had improved flow and function.

"I enjoy designing floor plans, spaces, just figuring out how to make everything flow perfectly," states Robin, "It makes me happy when the client is excited with a design."

Robin has many responsibilities at The Mill Club, but the one she loves the most is customizing homes to fit the needs and wants of the clients. The final stages of her job are customer care and follow up which she does with Herb and Janet Kunsch. "They are really great to work with, they know exactly what needs to happen," says Robin of Herb and Janet. This stage involves making sure the clients are delighted with the completed job and to make sure that the Ontario New Home Warranty Inspection is complete. Robin says, "Everyday is different and exciting."

In a community like The Mill Club homeowners have many different needs and desires for their homes. They usually have something in mind when they meet with Robin. Many are not planning to move again, so they want their home to be just right. Clients want many different

changes: loft spaces are customized, basements are finished, sunrooms added, guest rooms are turned into wired home offices, even walls are removed.

Dave and Pat Meyer bought a home at The Mill Club in May 2002. "We chose The Mill Club because we liked the model homes, the surrounding area, and we had a good first impression," said Dave. Dave and Pat worked with Robin, on their Glen Abbey Model home, customizing the plans to suit their needs. "It was very good working with Robin, she showed us how she did things and could tell us right down to what the square footage would be and the price difference. Anything could be changed," Dave Meyer stated.

Dave and Pat Meyer ended up reworking their entrance from a side entrance to a traditional front entrance. They also decided not to have a loft, but to finish a recreation room on the lower level. Both Dave and Pat were, "happy with the results and with the

service." They joined The Mill Club community in October 2002.

One of the challenges Robin likes about this job is making sure that clients are satisfied with their homes. She also finds "space layout a challenge, it is an amazing feeling when you do solve a space problem."

You can tell that Robin likes her job, as she is in the process of renovating her own home, that along with downhill skiing, playing squash and taking a course in watercolour painting, she is always on the go.



Robin McKenzie Haines

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